

### 17. List of Research Projects/Consultancy Works

<b>List of Research Projects/ Consultancy Works</b>	
Number of Projects carried out, funding agency, Grant received	-
MoUs with Industries (minimum3(10))	<b>03</b>
	<ol style="list-style-type: none"><li>1. Sangita Pharma</li><li>2. ExcelR Solutions</li><li>3. PGB Technologies Pvt Ltd</li></ol>

# **MEMORANDUM OF UNDERSTANDING (MOU)**

**BETWEEN**

**SHRI SWAMI SAMARTH INSTITUTE OF MANEGMENT  
AND TECHNOLOGY, MALWADI (BOTA) 422602**

**&**

**SANGEETA PHARMA**

Corp Office, Malegaon Industrial Area,  
Sinnar- 422112, Nashik, Maharashtra.

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU) is entered into on this the 04<sup>TH</sup> of- Feb2025- 03Feb 2026,

### BETWEEN

**SHRI SWAMI SAMARTH INSTITUTE OF MANEGMENT AND TECHNOLOGY, MALWADI (BOTA), the First Party** represented herein by its **Dr. Shivajirao M. Pokharkar**, (hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors-in-office, administrators and assigns).

### AND

**SANGEETA PHARMA, SINNER, NASHIK the Second Party**, and represented herein by its **Medicine exporter in Maharashtra**, (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors-in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

### WHEREAS:

- A) **First Party** is a Higher Educational Institution named: **SHRI SWAMI SAMARTH INSTITUTE OF MANEGMENT, MALWADI (BOTA)** and the **second party** is a **SANGEETA PHARMA, SINNER, NASHIK**.
- B) **First Party & Second Party** believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU foradvancing their mutual interest.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

#### CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institution** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching/training systems, keeping in mind the needs of the hospital, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

#### CLAUSE 2 SCOPE OF THE MOU

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry and hospital practice. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching/training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Visits:** Industrial and Institution interaction will give an insight into the latest developments / requirements of the Industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies.
- 2.4 **Skill Development Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry/ hospital ready.

- 2.5 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.6 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
- 2.7 There is no financial commitment on the part of the **SHRI SWAMI SAMARTH INSTITUTE OF MANEGMENT, MALWADI (BOTA)** the **First Party** to take up any program mentioned in the MOU. If there is any financial consideration, it will be dealt separately.

### **CLAUSE 3 INTELLECTUAL PROPERTY**

- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppels or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know- how, inventions, patents, copy rights and designs) of the other Party.


### **CLAUSE 4 VALIDITY**

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period **SANGEETA Pharma, Sinner, Nashik** the Second Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of **Training Partner** or **SANGEETA Pharma, Sinner, Nashik**, the Second Party after termination of this Agreement by way of communication, correspondence etc. shall not be construed as an extension of this MOU.
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations

### **CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that **First Party** and **Second Party** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the otherParty.

Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

  
 First Party  
 Secretary  
 Shri Baleshwar Shaikshank  
 Va Krishi Vikas Foundation

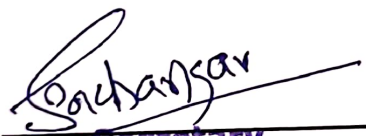


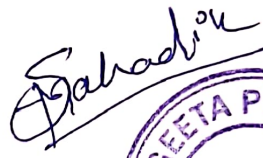

Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Sangamner (A. Nagar).

**AGREED:**


For SHRI SWAMI SAMARTH  
 INSTITUTE OF MANEGMENT,  
 MALWADI (BOTA)


SANGEETA Pharma, Sinner,  
 Nashik

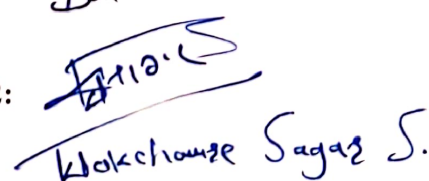
  
 Secretary  
 Authorized Signatory  
 Shri Baleshwar Shaikshank  
 Va Krishi Vikas Foundation


  
 Authorized Signatory  


SHRI SWAMI SAMARTH INSTITUTE OF MANEGMENT AND TECHNOLOGY	SANGITA PHARMA, SINNER, NASHIK
At- Malwadi; Post- Bota; Taluka- Sangamner; Dist- Ahmednagar; 422 602; Maharashtra	Corp Office, STICE, 78, MALEGAON Industrial Area, Sinnar- 422112, Nashik, Maharashtra.
7588094642	9823364687/ 02551 240 127
shrisamarthcop@gmail.com	sangitapharma@gmail.com
www.shrissiop.in	www.sangitapharma.com

Witness 1:   
 Balare Rahul S.

Witness 1:   
 Nilesh Kadam

Witness 2:   
 Wakchouze Sagaz S.

Witness 2:   
 Sunil Lahane

# MEMORANDUM OF UNDERSTANDING

(MoU)

BETWEEN



ExcelR Solutions

&



**Shri Swami Samarth Institute of Management and Techonology,  
Malwadi, A.Nagar, MH**

FOR

**Student Development Programs, Faculty  
Development Programs, and Student Internships  
on Different Emerging Software Technologies**

ExcelR Solution  
49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.  
Email: enquiry@excelr.com | 1800-212-2120 (Toll Free)

www.excelr.com

## **MEMORANDUM OF UNDERSTANDING**

This **Memorandum of Understanding** (herein after called the 'MOU') is entered into on this the 2 Year of March Month 2023 (Date 25-03-2023), by and between **ExcelR Solutions**, (Hereafter referred to as '**First Party**)

**And**

**Shri Swami Samarth Institute of Management and Techonology, Malwadi A.Nagar, MH**  
(Here after referred to as '**Second Party**)

(First Party and Second Party are hereinafter jointly referred to as '**Parties**' and individually as '**Party**')

### **WHEREAS:**

1. First Party is an EdTech company: ExcelR Solutions
2. First Party & Second Party believe that collaboration and cooperation will promote more effective use of each of their resources and provide them with enhanced opportunities.
3. The Parties intend to cooperate and focus their efforts on cooperation within the area of Skill-Based Training, Education, and Research.
4. Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.

**NOW, THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES OUTLINED IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:**

**CLAUSE 1: CO-OPERATION**

5. Both Parties are united by common interests and objectives, and they shall establish channels of communication and cooperation that will promote and advance their respective operations within the Institution and its related wings.
6. First Party and Second Party cooperation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to the second party in developing suitable teaching/ training systems, keeping in mind the needs of the industry, the Second Party.
7. The general terms of cooperation shall be governed by this MOU. The Parties shall cooperate and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds, and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding of the subject matter hereof and shall supersede any prior understanding between the Parties.
8. ExcelR would be the training delivery partner for the second party on various trending technologies.
9. ExcelR would be the training delivery partner for the student internships of a second party on various trending technologies of a minimum of four weeks duration.
10. ExcelR will reach out to students to communicate about course details, webinars, blogs, industry events, etc., which will be informative or promotional in nature.
11. Training & Development and dissemination of knowledge for students of second party & affiliated colleges and employees of both organizations.
12. ExcelR would work with incubation centers/ innovation cells of the second party (Case to a case basis), to formulate the business cases and data collection process from various industry and academic bodies that are associated with the second party

13. Cooperation between both parties would be extended to any other area that may benefit both organizations

## **CLAUSE 2: SCOPE OF THE MoU**

14. The budding graduates from the institutions could play a key role in technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close cooperation would greatly benefit the student community and enhance their skills and knowledge.
15. Software Technologies Training: The first party will provide the training to the students and Faculties of the second party on different technologies like Data Science, Data Analyst, Artificial Intelligence, Tableau, Python, etc., Research and Development
16. Skill Development Programs: First Party trains the students of the second Party on emerging technologies to bridge the skill gap and make them industry ready.
17. Guest Lectures: First Party to extend the necessary support to deliver guest lectures to the students of the second Party on the technology trends and in-house requirements.
18. Faculty Development Programs: First Party to train the faculties of the second Party for imparting training as per the industrial requirement considering the National Occupational Standards in the concerned sector, if available.
19. Both Parties are to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein
20. There is no financial commitment on the part of the second party to enroll the students and faculties for the different free pieces of training run by the first party under Everyday Learning Initiation.
21. The First party would extend the help in providing artifacts such as training records, Free certificates to the second party upon a written request from the second party. This information is limited to only the students of the second party and at the discretion of the first party.
22. In case, the second party wants to conduct customized commercial training then this agreement can be amended/added annexure with mutually agreed terms.

ExcelR Solution

49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.

Email: enquiry@excelr.com | 1800-212-2120 (Toll Free)

www.excelr.com

### **CLAUSE 3: INTELLECTUAL PROPERTY**

23. The first party will have the sole rights to the curriculum and related content provided in the training and it cannot be replicated or copied without the consent of the first party.
24. Confidentiality: Except as may otherwise be required by law, each party will hold confidential, during and after the term of this Agreement, any confidential information disclosed to it or its representatives, and will not disclose any such confidential information to any third party.

### **CLAUSE 4: VALIDITY**

25. The period of the agreement is valid for a period of 2 years from the date of signing of this agreement
26. This agreement will be valid only at the intentions of the parties involved therein, this MOU could be dissolved or canceled by either party at any time by giving 30 days' notice and shall not have any legal bindings in nature. should either or all the parties to it opt to not act upon it, the MOU loses its validity.

### **CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES**

27. It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under this MOU to make agreements of any kind in the name of or binding upon the other Party, pledge the other Party's credit, or extend credit on behalf of the other Party.

ExcelR Solution

49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068.

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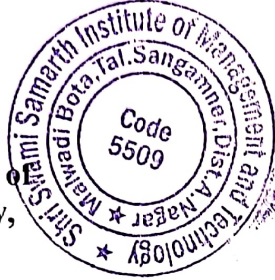
**AGREED:**


For: Shri Swami Samarth Institute of Management and Techonology, Malwadi, A.Nagar, MH

For: ExcelR Solutions.

  
DIRECTOR

Shri Swami Samarth Institute of Management and Technology  
Malwadi Bota, Tal. Sangamner, Dist. Ahmednagar - 422602  
Principal  
Shri Swami Samarth Institute of Management and Techonology, Malwadi, A.Nagar, MH







**Mr. Shyam Narayan**  
Director,  
ExcelR Solution  
Authorized Signatory

GST:27AAEFE5003F1ZX TIN: HYDE02965E



**Prof.Sagar S. Wakchaure**  
Coordinator

Shri Swami Samarth Institute of Management and Techonology, Malwadi, A.Nagar, MH



**Mr. Dnyanesh Khot**  
Manager, EDL Mobile No: 8956971747  
Email ID: [dnyanesh.khot@excelr.com](mailto:dnyanesh.khot@excelr.com)  
Website: [www.excelr.com](http://www.excelr.com)

MEMORANDUM OF UNDERSTANDING  
(MoU)

BETWEEN

SHRI SWAMI SAMARTH INSTITUTE OF  
MANAGEMENT AND TECHNOLOGY,  
MALWADI (BOTA)  
Pin - 422602

&

PGB TECHNOLOGIES PVT.LTD,  
Sr No 127/15 Jambut Phata, Yedgaon Junnar,  
Pune-410504

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 2th July 2024,

**BETWEEN**

**SHRI SWAMI SAMARTH INSTITUTE OF MANAGEMENT AND TECHNOLOGY, MALWADI (BOTA) Pin-422602** represented herein by its **Dr.A.P.Unde** (hereinafter referred as **First Party**, the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors in-office, administrators and assigns).

**AND**

**PGB TECHNOLOGIES PVT.LTD, Sr No 127/15 Jambut Phata, Yedgaon Junnar, Pune, Pune-410504 (Second Party)**, and represented herein by its Founder Partner and Chief Resource Technical Operations, **Mr.Gajanan Baburao Bhor** (hereinafter referred to as **Second Party**, company which expression, unless excluded by or repugnant to the subject or context shall include its successors in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as Parties and individually as Party)

### WHEREAS:

- A) First Party is a Higher Educational Institution named:  
**SHRI SWAMI SAMARTH INSTITUTE OF MANAGEMENT AND TECHNOLOGY, MALWADI (BOTA)**
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest;

- E) PGB TECHNOLOGIES PVT.LTD, Sr No 127/15 Jambut Phata, Yedgaon Junnar, Pune, Pune-410504 , the Second Party is engaged in Business, Manufacturing, Skill Development, Education and R&D Services in the fields of - **Academics** and related fields.
- F) PGB TECHNOLOGIES PVT.LTD, Sr No 127/15 Jambut Phata, Yedgaon Junnar, Pune, Pune-410504 , the Second Party is promoted by Self.
- G) Give related information, its branches, and dimensional information about the industry concerned with whom the MOU is sworn.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

#### **CLAUSE 1 CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institution** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
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Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

## **CLAUSE 2 SCOPE OF THE MOU**

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.
- 2.4 **Internships and Placement of Students:** Second Party will actively engage to help the delivery of the Internship and placement of students of the First Party into internships/jobs.
- 2.5 **Academic Research and Development Projects:** Both Parties have agreed to carry out the joint research activities as required by University or any other funding agencies.

- 2.6 **Skill Development Programs:** Second Party to train the students of First Party in the fields of Soft Skills, Interview Skills and Teaching and Learning resource development on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.7 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.8 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting industrial exposure/ training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
- 2.9 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
- 2.10 There is no financial commitment on the part of the (name of the Educational Institute **SHRI SWAMI SAMARTH INSTITUTE OF MANAGEMENT AND TECHNOLOGY, MALWADI (BOTA)** , the First Party to take up any program mentioned in the MOU. If there is any financial consideration, it will be dealt separately.

### **CLAUSE 3 INTELLECTUAL PROPERTY**

- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppels or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

### **CLAUSE 4 VALIDITY**

- 4.1 This Agreement will be valid until it is expressly terminated by either Party



Any divergence or difference derived from the Interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Ahmednagar.

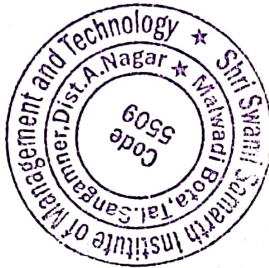
**AGREED BY:**

For **SHRI SWAMI SAMARTH INSTITUTE OF MANAGEMENT AND TECHNOLOGY**

For **PGB TECHNOLOGIES PVT.LTD**  
Pune

*Sohansav*  
DIRECTOR

Shri Swami Samarth Institute  
of Management and Technology  
Malwadi Bota, Tal. Sangamner,  
Dist. Ahmednagar - 422602  
**Dr. A.P. Unde**  
(Director)



*Gajanan Baburao*  
Authorized Signatory

Authorized Signatory  
**Mr. Mr. Gajanan Baburao Bhor**  
(Founder & Chief Resource Technical)

<b>SHRI SWAMI SAMARTH INSTITUTE OF MANAGEMENT AND TECHNOLOGY (BOTA)</b>	<b>PGB TECHNOLOGIES PVT.LTD</b>
Malwadi bota tal:-Sangamner, Maharashtra Pin - 422602	Sr No 127/15 Jambut Phata, Yedgaon Junnar, Pune, Pune-410504
07588094643	9309375151
shrisamarthcop@gmail.com	support@pgbtech.in
www.shrissioip.in	http://pgbtech.in/

Witness 1: *[Signature]*

Witness 2: *[Signature]*

Witness 3: *[Signature]*

Witness 4: *[Signature]*

**MEMORANDUM OF  
UNDERSTANDING (MoU)**

BETWEEN

SHRI SWAMI SAMARTH INSTITUTE OF  
MANAGEMENT AND TECHNOLOGY,  
MALWADI (BOTA)  
Pin - 422602

&

SANSOSHI CONSULTANCY,  
SARJEPURA, GOKULGALLI,  
AHMEDNAGAR-414001



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 19th August 2023,

**BETWEEN**

**SHRI SWAMI SAMARTH INSTITUTE OF MANAGEMENT AND TECHNOLOGY, MALWADI (BOTA) Pin-422602** represented herein by its **Dr.A.P.Unde** (hereinafter referred as **First Party**, the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors in-office, administrators and assigns).

**AND**

**SANSOSHI CONSULTANCY, SARJEPURA, GOKULGALLI, AHMEDNAGAR-414001 (Second Party)**, and represented herein by its Manager, **Mrs. Alka S. Shinde** (hereinafter referred to as **Second Party**, company which expression, unless excluded by or repugnant to the subject or context shall include its successors in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as Parties and individually as Party)

**WHEREAS:**

A) First Party is a Higher Educational Institution named:

**SHRI SWAMI SAMARTH INSTITUTE OF MANAGEMENT AND TECHNOLOGY, MALWADI (BOTA)**

- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest;



- E) **SANSOSHI CONSULTANCY, SARJEPURA, GOKULGALLI, AHMEDNAGAR-414001**, the Second Party is engaged in Business, Services, Skill Development, Education and R&D Services in the fields of – **Academics** and related fields.
- F) **SANSOSHI CONSULTANCY, SARJEPURA, GOKULGALLI, AHMEDNAGAR-414001**, the Second Party is promoted by Self.
- G) Give related information, its branches, and dimensional information about the industry concerned with whom the MOU is sworn.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

#### **CLAUSE 1 CO-OPERATION**

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Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

## **CLAUSE 2 SCOPE OF THE MOU**

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
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- 2.6 **Skill Development Programs:** Second Party to train the students of First Party in the fields of Soft Skills, Interview Skills and Teaching and Learning resource development on the emerging technologies in order to bridge the skill gap and make them industry ready.
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- 2.9 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
- 2.10 There is no financial commitment on the part of the (name of the Educational Institute **SHRI SWAMI SAMARTH INSTITUTE OF MANAGEMENT AND TECHNOLOGY, MALWADI (BOTA)** , the First Party to take up any program mentioned in the MOU. If there is any financial consideration, it will be dealt separately.

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#### **CLAUSE 4 VALIDITY**

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period **Prudent Corporate Advisory Services** the Second Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part period **Prudent Corporate Advisory Services**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations

#### **CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that **First Party** and **Second Party** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Partys name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Partys credit, or to extend credit on behalf of the other Party.

**SHRI SWAMI SAMARTH INSTITUTE  
OF MANAGEMENT AND TECHNOLOGY**  
First Party

**SANSOSHI CONSULTANCY,**  
Second Party

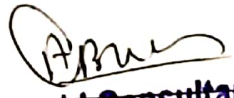
Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Ahmednagar.

**AGREED BY:**

For **SHRI SWAMI SAMARTH INSTITUTE** For  
**OF MANAGEMENT AND TECHNOLOGY**

**SANSOSHI CONSULTANCY,  
SARJEPURA**

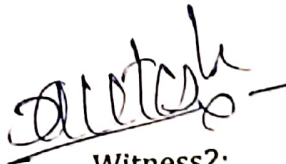
Authorized Signatory  
Dr.A.P.Unde  
(Director)

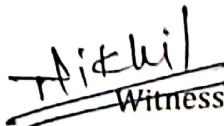
  
**Sansoshi Consultancy**  
Authorized Signatory  
Mrs. Alka S. Shinde

<b>SHRI SWAMI SAMARTH INSTITUTE OF PHARMACY MALWADI (BOTA)</b>	<b>SANSOSHI CONSULTANCY</b>
Malwadi bota tal:-Sangamner, Maharashtra Pin - 422602	SARJEPURA, GOKULGALLI, AHMEDNAGAR- 414001
07588094643	7057592456
shrisamarthcop@gmail.com	sansoshi@gmail.com
www.shrisssiop.in	www.sansoshi.in

Witness1:

Witness3:

  
Witness2:  
(shinde s.s)

  
Witness4:  
(pachange.H)

**MEMORANDUM OF  
UNDERSTANDING (MoU)**

**BETWEEN**

**SHRI SWAMI SAMARTH INSTITUTE OF  
MANAGEMENT AND TECHNOLOGY,  
MALWADI (BOTA)**

**Pin - 422602**

**&**

**MUKHEKAR PHARMA,  
KEDGAON,  
AHMEDNAGAR-414005**



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 19th August 2023,

**BETWEEN**

**SHRI SWAMI SAMARTH INSTITUTE OF MANAGEMENT AND TECHNOLOGY, MALWADI (BOTA) Pin-422602** represented herein by its **Dr.A.P.Unde** (hereinafter referred as **First Party**, the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors in-office, administrators and assigns).

**AND**

**MUKHEKAR PHARMA, KEDGAON, AHMEDNAGAR-414005 (Second Party)**, and represented herein by its Manager, **Mr. Rajesh Mukhekar** (hereinafter referred to as **Second Party**, company which expression, unless excluded by or repugnant to the subject or context shall include its successors in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as Parties and individually as Party)

**WHEREAS:**

A) First Party is a Higher Educational Institution named:

**SHRI SWAMI SAMARTH INSTITUTE OF MANAGEMENT AND TECHNOLOGY, MALWADI (BOTA)**

B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.

C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.

D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest;

- E) **MUKHEKAR PHARMA, KEDGAON, AHMEDNAGAR-414005**, the Second Party is engaged in Business, Services, Skill Development, Education and R&D Services in the fields of – Academics and related fields.
- F) **MUKHEKAR PHARMA, KEDGAON, AHMEDNAGAR-414005**, the Second Party is promoted by Self.
- G) Give related information, its branches, and dimensional information about the industry concerned with whom the MOU is sworn.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

#### **CLAUSE 1 CO-OPERATION**

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institution** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the **Definitive Documents** ) as may be required to give effect to the actions contemplated in terms of this MOU. The term of

Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

## **CLAUSE 2 SCOPE OF THE MOU**

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.
- 2.4 **Internships and Placement of Students:** Second Party will actively engage to help the delivery of the Internship and placement of students of the First Party into internships/jobs.
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**SHRI SWAMI SAMARTH INSTITUTE  
OF MANAGEMENT AND TECHNOLOGY**  
First Party

**MUKHEKAR PHARMA**  
~~SOLE DISTRIBUTOR~~  
KEDGAON, ANAGAR  
**MUKHEKAR PHARMA**  
Second Party  
KEDGAON, ANAGAR

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**AGREED BY:**

For SHRI SWAMI SAMARTH INSTITUTE For  
OF MANAGEMENT AND TECHNOLOGY

MUKHEKAR PHARMA,

Authorized Signatory  
Dr.A.P.Unde  
(Director)

*Mukhekar*  
MUKHEKAR PHARMA  
KEDGAON, A'NAGAR  
Authorized Signatory  
Mr Rajesh Mukhekar.

SHRI SWAMI SAMARTH INSTITUTE OF PHARMACY MALWADI (BOTA)	MUKHEKAR PHARMA
Malwadi bota tal:-Sangamner, Maharashtra	MUKHEKAR PHARMA, KEDGAON, 414005
Pin - 422602	
07588094643	9226744487
shrisamarthcop@gmail.com	rajeshmukhekar@gmail.com
www.shrisssiop.in	

Witness1:

Witness2:

Witness3:

Witness4:

